



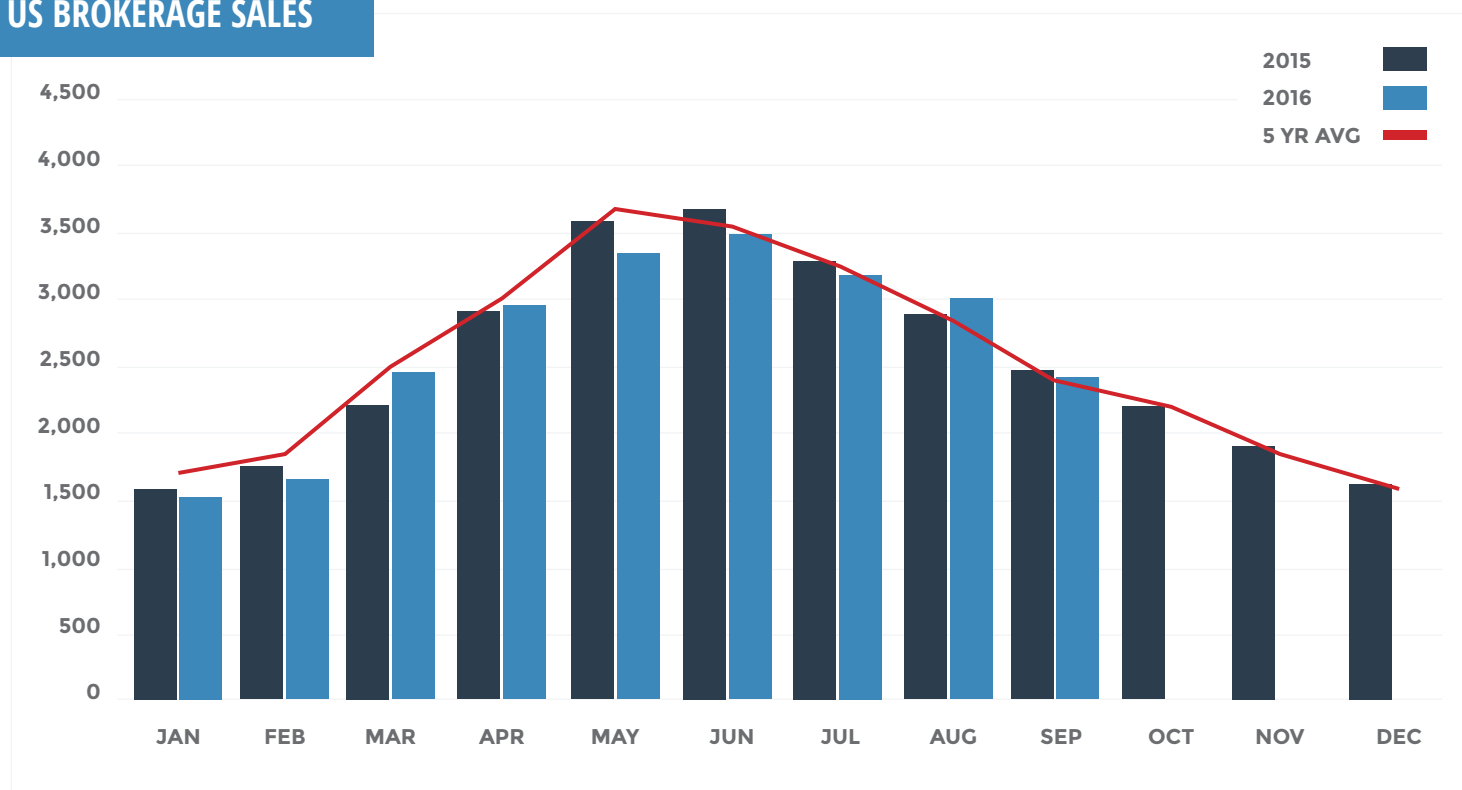
## Soldboats Report, Sept. 2016:

Sales results in September for U.S. yacht brokerages were mixed, with 108 fewer boats sold compared to September 2015 and a \$27 million increase in total price paid for the boats that were sold. According to reports by YachtWorld member brokers in SoldBoats, 2,367 boats and \$286.6 million changed hands in U.S. market activity during the month.

Sales volume was off by 5 percent in the dominant powerboat category, with 1,900 boats of the type sold. By comparison, sailboat sales remained level with the year before, with 467 transactions reported.

Growth in sales volume occurred in three of six size ranges, including a 3 percent increase in boats 36 to 45 feet with 603 boats sold. Total value of boats sold moved up within the category by 6 percent, with \$81.3 million in sales.

### US BROKERAGE SALES



Gains were also recorded in the big-boat segments of 56 to 79 feet and 80-feet-plus; sales increased from 61 boats in September 2015 to 89 boats in September 2016. Total value also rose from \$62.6 million to \$89 million.

Two high-volume segments turned in lower numbers for the month, with boats under 26 feet off 10 percent with 609 boats sold and boats 26 to 35 feet down 5 percent with 918 boats sold. Among boats 46 to 55 feet, sales also declined, from 171 to 148 boats, a 13 percent drop. However, in all three categories, prices held up well, and the average value of the boats sold in each segment increased for the month

For the year to date through nine months, the number of boats reported sold by YachtWorld member brokers was 23,968, down 2 percent from 24,455 in 2015. The total price paid was 1 percent ahead of last year at \$2.93 billion.